**Cover:**

MedXwaste Franchise, LLC

People Safe Waste

**Inside Cover:**

A Letter from Our Founder:

Thank you for your interest in joining the MedXwaste Franchise, LLC family! We’re glad you’re here.

As a serial entrepreneur, I’ve experienced both the great joys and challenges of owning my own business. That is why I decided to franchise our medical waste disposal business in 2019. I wanted to be able to offer aspiring entrepreneurs an opportunity to support a growing and multifaceted industry.

It is my goal to coach you through the rewards and challenges of being a franchisee owner. With my 25 years of experience as a business owner, I hope to share all that I’ve learned to help you succeed.

We hope you’ll enjoy learning more about MedXwaste!

Regards,

Sean Fredricks

Founder & President

**Page 1:**

Our Mission

To deliver peace of mind to our clients by providing comprehensive yet simplified, cost-effective healthcare waste service solutions.

At MedXwaste Franchise, LLC, we are dedicated to ensuring that our clients are fully compliant with the multitude of complex laws and regulatory requirements related to the healthcare industry.

We achieve this through our unique and state-of-the-art technology platform that provides continuing education and compliance training, in addition to electronic manifests and more.

MedXwaste Franchise, LLC is more than just a medical waste transportation company; it is a full-service, risk management solution for our clients in the healthcare and related fields.

**Page 3:**

Our Services

Medical Waste Management & Disposal

Pharmaceutical Waste Disposal

Chemotherapy Waste Disposal

Pathological Waste Disposal

Universal Waste Disposal

Hazardous Waste Disposal

Mailback Programs

PPE Supplies

Sharps Containers

OSHA Safety & Compliance Training

Document Shredding & Media Destruction

**Page 4:**

Industries We Serve

Animal orphanages

* Allergists
* Assisted living homes
* Blood banks
* Casinos
* Colleges & Universities
* Clinics
* Dentists
* Diagnostic centers
* Dialysis centers
* Doctors
* Endo centers
* Funeral homes
* Government agencies
* Health centers & departments
* Hematologists / Oncologists
* Hospitals
* Hospital satellite facilities
* Imaging centers
* Laboratories
* Nursing homes
* OB/GYN’s
* Oral surgeons
* Outpatient surgery centers
* Pediatricians
* Pharmaceutical manufacturers
* Physicians
* Prisons
* Radiology facilities
* Schools
* Tattoo parlors
* Testing centers
* Urologists
* Veterinarians
* and More!

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Why Franchise With MedXwaste?

Low Up-Front Investment

Low Competition

Recession Resistant

Diversified Service Offerings

Technology Driven

A Client Focused Brand

**Page 6**

The Investment

Liquid Capital Requirement: $101,535 to $141,985

Initial Investment: $50,000

| Expenses: | Amount: |
| --- | --- |
| Initial Franchise Fee | $50,000 - Includes the following:   * Territory Size: 0 – 500,000 * Due diligence review * A dedicated Environmental, Health and Safety (EHS) consultant to provide assistance in the obtaining of licensing, in locating and negotiating the processing and transfer station drop-off location, and training in the handling of medical waste * Training and all training materials * The creation of distinct, geographically-specific web pages on MedXwaste Franchise LLC websites * $5,000 worth of supplies, including boxes, red bags, and sharps containers * Direct phone line through RingCentral/VOIP service |
| Business Permit & License | $1,200 - $8,500 |
| Office Lease (Deposit) | $2,500 - $4,000 |
| Vehicle Lease | $5,000 - $8,000 |
| Initial Inventory | FREE - Included in the Franchise Fee |
| Computer Systems & Setup | $1,500 - $3,000 |
| Uniforms | $100 - $500 |
| Office Equipment & Supplies | $585 - $2,185 |
| Professional Fees | $2,500 - $5,500 |
| Advertising & Marketing | $7,150 - $10,500 |
| Insurance | $3,650 - $5,300 |
| Additional Inventory & Supplies | $250 - $1,000 |
| Equipment & Tools | $100 - $500 |
| Travel Expenses | $2,000 - $3,000 |
| Operation Expenses (3 months) | $25,000 - $40,000 |
| **TOTAL** | **$101,535 - $141,985** |

**Page 7**

How We Build Revenue

* Advanced SEO, Marketing & Sales Engine
* Diverse Revenue Streams
* Outstanding Customer Service
* Strategic Relationships & Partnerships

**Page 8**

Training & Coaching You Will Receive

A robust training manual

5 days of on-site training at our Deer Park, NY or West Haven, CT locations

2 days of on-site training at your location

Complimentary registration for up to 3 team members at the annual franchise conference

Bimonthly franchise Zoom meetups

Quarterly franchise review conference calls

Ongoing support and coaching

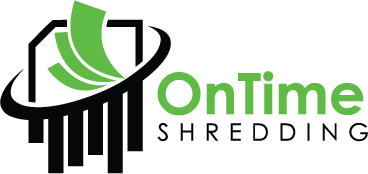
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OnTime Shredding

As a MedXwaste Franchise owner, you’ll also have the opportunity to expand into the document destruction business through OnTime Shredding, the document destruction arm of our business.

OnTime Shredding offers mobile and off-site document and media destruction services for both residential and business clients.

These additional service offerings allow Franchise owners to increase and diversify their revenue streams, while offering their clients a more comprehensive service package.



**Back Cover:**

MedXwaste Franchise, LLC

[franchise@medxwaste.com](mailto:franchise@medxwaste.com)

[www.medxwaste.com](http://www.medxwaste.com)

MedXwaste Franchise, LLC is a Florida limited liability company